

Time to Benefit in the New Year

Technology, Alliances and Enterprise Solutions

Public-Sector Solutions increased the number of users in 2001 for the highly acclaimed accounting software, USL Financials, and is looking forward to steady growth in 2002. The strength of the company's foundation with the USL Financials product is steadfast, and is being recognized as a top ranked solution that is also reasonably priced. The company that started with the vision of a full accounting suite tailored specifically for the public-sector and invested in the Microsoft platform is able to benefit its users now more than ever.

Time-to-Benefit has taken on new meaning at P-SS. More and more, organizations have been switching to the easy to use and maintain platforms Microsoft has built. The USL Financials suite captures this ease of use and maintenance and continues to develop it for a powerful public-sector accounting solution. It is this doubly powerful development that increasingly benefits the user, an investment that gets better with age. The product and platform, also promise substantially quicker implementation and training periods for the solution, and once in use less support needed.

Large Enterprise solutions are now being tailored to fit the exacted needs of a client. This means you can have the best of everything! As these "Best of Breed" solutions integrate to meet the needs of the client, all developers look to see who best fits with their solution. P-SS is now being recognized as a highly useful alliance partner to match the needs of even the most demanding financial accounting.

Latest P-SS Technologies

In the fall of 2001 P-SS released USL Financials 5.0. This upgrade allows users to integrate USL Financials with MS Office 2000 and run on the latest MS SQL database. **USL Financials 6.0** will be release in the first quarter to integrate with the latest Microsoft XP software.

Current Users' can receive the upgrade software and support by contacting P-SS at (800) 800-0768.

Support and Implementation News

We are pleased to welcome aboard *Tony Alexis*, *Luke Ho*, and *Tony Collinsmith*. These additions, promise faster implementation times and quicker response to support needs.

2002 Users' Conference

The feedback is in and the location set P-SS will host this years' event in "Charm City," **Baltimore, MD May 13-14, 2002**

Instruction, discussion, and case studies will increase your efficiency and understanding about the latest developments and best practices.

Two receptions will add enjoyment to this years' event, a *Chesapeake Bay Evening Cruise* and an *Inner Harbor Cocktail Reception*.

For more information visit the website:
www.public-sector.com/events/index.htm

New Partnerships Offer New Benefits to USL Users'

Public-Sector Solutions teams with **ecGrant** to offer grant management tools. This will allow Grant managers to easily track proposals, awards and deliverables with a greatly reduced margin for error. Simplify proposal and budget preparation and integrate it in to your financials for post proposal tracking. This seamless integration between pre- and post-award grant management has been designed specifically to meet the needs of todays' most demanding nonprofit. ecGrant has specialized in research institutions to offer a sophisticated Patent, Copy Right and other intellectual property tracking, as well as regulatory compliance. The software is reasonably priced and is ready to install with minimal installation and maintenance needed.

For more information about ecGrant and the available modules click on:
www-public-sector/partners/index.htm.

New Clients Welcome

Reading, Pennsylvania

Contracted with P-SS to provide a total Enterprise Management Solution, including: General Ledger, Accounts Payable, Accounts Receivables, Purchase Order, Purchase Requisition, Check Reconciliation, PDS will provide HR/Payroll, and Hansen will provide the Public Work modules.

Leon County, Texas

Contracted to provide General Ledger and Accounts Payable.

The Miami Conservancy, Ohio

Contracted to provide a complete nonprofit finance solution: General Ledger, Accounts Payable, Purchase Order, Purchase Requisition, FRx Report Writing.

Madison County, Illinois

Implementation of General Ledger, Accounts Payable, Purchase Orders, Inventory Control, and FRx Financial Report Writer

Ludwig Institute, California

Contracted to add Accounts Receivable, Purchase Requisition, Project Accounting, and Labor Distribution to their existing USL System

Upcoming Events

February

NCURA Financial Research Administration Conference - exhibition

California Society of Municipal Finance Officers Association - Exhibition

March

New York GFOA - exhibition

April

Washington DC Public-Sector Tech. Seminar
Public-Sector Solutions & Microsoft

Florida GFOA - exhibition

Philadelphia Public-Sector Tech. Symposium
P-SS, Microsoft, Guest Speakers

Hansen East Coast Users' Conference
exhibition and Financial Tech. Seminar

May

2002 Public-Sector Solutions Users Conference
www-public-sector.com/events/index.htm

For up-to-date information about the latest technologies and happenings at Public-Sector Solutions: **www-public-sector.com**